

# The *Savvy Entrepreneur's* Blueprint For Creating a 6-Figure Holistic Business



## **How to Take Care of Your Clients Like a Pro**

- thank them for coming
- address them by name
- thank people for referrals
- tell them what to expect
- keep it confidential
- sign your emails
- use real words
- answer your phone with your name
- ask people how they are
- remember things about their lives
- come to the session ready
- ask for feedback
- tell clients how to take care of themselves
- tell clients when you recommend they come back
- ask if people want a receipt